

**Title:** Junior Technical Representative (Recent Grad)**Department:** Denver and surrounding area**Job Summary:**

MANTECH manufactures software-driven, automated, laboratory, and process analytical equipment for water and soil analyses. Our mission is to optimize the results of our customers while still enabling them to protect our environment. We do this by pioneering faster and green methods for analysis that also lead to efficient decision-making, thereby protecting and conserving our environment and resources. Examples include the most sensitive analyzer for pipeline leak detection into water systems, optimized wastewater treatment at Pulp and Paper Mills, Breweries, Food Processors, and optimized methods in Environmental Testing Laboratories etc. ensuring optimized usage of energy and reagents. By employing green methods our mission delivers on fuel and plastic reduction, reduced chemical usage, further protecting our natural resources. The Technical Representative will be involved in these roles as defined below.

**Core responsibilities include:**

- Account Management in the defined multi-state territory
- Direct Sales activities including executing sales strategies and various forms of presentations.
- Participation in exhibitions and webinars
- Maintaining thorough records in the CRM database
- Serve as a technical consultant resource to customers using MANTECH technology to solve identified water and soil testing needs.
- On-site installation and Service support for accounts in the defined region, including emergency support needs.
- Drive growth by continuously creating selling and value propositions leveraging our competitive advantages across our product portfolio.

**Additional duties include:**

- Diagnose, repair, and troubleshoot equipment.
- Ability to take on other technical tasks as required.
- Willingness to travel overnight as needed.
- 75% Traveling (some local driving distance), 25% Work from Home

**Required Qualifications: Recent Graduates**

- Located in Denver Area
- Bachelor's Degree with an environmental engineering, chemistry/biochemistry, or environmental science
- Excellent communication skills (both written and verbal) and the ability to speak effectively in front of a group.
- Demonstrated computer skills, including Microsoft Word, Excel, Outlook, and PowerPoint
- Excellent time management skills.
- Ability to self manage multiple projects and cope with changing priorities and scopes.
- Ability to work safely in a lab environment with chemicals, automated equipment, and other personnel.

**Beneficial Experience**

- Internship in Biochemistry/Chemistry or environmental science placements would be an asset, but not required.

**Compensation:**

- A competitive base salary (\$ 50,000) (3%) commission,
- Company-matching retirement plans, medical plan and life insurance, bonuses
- 4 weeks paid holidays and 6 paid sick days, car allowance, and much more

*MANTECH is committed to supporting a culture of diversity and accessibility across the organization. We hire the best talent regardless of race, color, creed, national origin, ancestry, disability, marital status, age, sex, veteran status or sexual orientation. If you require special accommodation to complete any portion of the application or interview process, please contact 1 (519) 835-7620*